CLAIMS

What is claimed is:

1. 1. A method for managing a health and personal care products supply chain utilizing
2. a network, comprising:
3. a) receiving data from a plurality of health and personal care products outlets of a
4. health and personal care products supply chain utilizing a network, the data
5. relating to the sale of health and personal care products by the health and personal
6. care products outlets;
7. b) generating an electronic order form based on the data for ordering health and
8. personal care products from a health and personal care products distributor of the
9. health and personal care products supply chain;
10. c) transmitting the data to the health and personal care products distributor of the
11. health and personal care products supply chain utilizing the network;
12. d) transmitting the data to a health and personal care products supplier of the health
13. and personal care products supply chain utilizing the network; and
14. e) forecasting activity in the health and personal care products supply chain utilizing
15. the data.

1. 2. The method of claim 1, wherein the data is parsed to match each of a plurality of
2. health and personal care products distributors and health and personal care
3. products suppliers.

1. 3. The method of claim 2, wherein the data is made accessible to the health and
2. personal care products outlets, the health and personal care products distributor,
3. the health and personal care products supplier via a network-based interface.
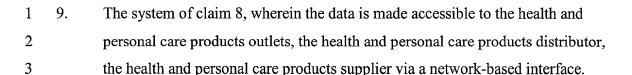
1   4.   The method of claim 3, wherein the data is accessible to the health and personal

2   care products distributor and the health and personal care products supplier only

3   after verification of an identity thereof.

1   5.   The method of claim 1, wherein the network includes the Internet.

1   6.   The method of claim 1, wherein the health and personal care products outlets, the

2   health and personal care products distributor, and the health and personal care

3   products supplier each forecast utilizing the data.

1   7.   A system for managing a health and personal care products supply chain utilizing

2   a network, comprising:

3   a)   logic for receiving data from a plurality of health and personal care products

4   outlets of a health and personal care products supply chain utilizing a network, the

5   data relating to the sale of health and personal care products by the health and

6   personal care products outlets;

7   b)   logic for generating an electronic order form based on the data for ordering health

8   and personal care products from a health and personal care products distributor of

9   the health and personal care products supply chain;

10   c)   logic for transmitting the data to the health and personal care products distributor

11   of the health and personal care products supply chain utilizing the network;

12   d)   logic for transmitting the data to a health and personal care products supplier of

13   the health and personal care products supply chain utilizing the network; and

14   e)   logic for forecasting activity in the health and personal care products supply chain

15   utilizing the data.

1   8.   The system of claim 7, wherein the data is parsed to match each of a plurality of

2   health and personal care products distributors and health and personal care

3   products suppliers.

1 9. The system of claim 8, wherein the data is made accessible to the health and
2 personal care products outlets, the health and personal care products distributor,
3 the health and personal care products supplier via a network-based interface.

1 10. The system of claim 9, wherein the data is accessible to the health and personal
2 care products distributor and the health and personal care products supplier only
3 after verification of an identity thereof.

1 11. The system of claim 7, wherein the network includes the Internet.

1 12. The system of claim 7, wherein the health and personal care products outlets, the
2 health and personal care products distributor, and the health and personal care
3 products supplier each forecast utilizing the data.

1 13. A computer program product for managing a health and personal care products
2 supply chain utilizing a network, comprising:
3 a) computer code for receiving data from a plurality of health and personal care
4 products outlets of a health and personal care products supply chain utilizing a
5 network, the data relating to the sale of health and personal care products by the
6 health and personal care products outlets;
7 b) computer code for generating an electronic order form based on the data for
8 ordering health and personal care products from a health and personal care
9 products distributor of the health and personal care products supply chain;
10 c) computer code for transmitting the data to the health and personal care products
11 distributor of the health and personal care products supply chain utilizing the
12 network;
13 d) computer code for transmitting the data to a health and personal care products
14 supplier of the health and personal care products supply chain utilizing the
15 network; and
16 e) computer code for forecasting activity in the health and personal care products
17 supply chain utilizing the data.

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1   14.   The computer program product of claim 13, wherein the data is parsed to match

2   each of a plurality of health and personal care products distributors and health and

3   personal care products suppliers.

1   15.   The computer program product of claim 14, wherein the data is made accessible

2   to the health and personal care products outlets, the health and personal care

3   products distributor, the health and personal care products supplier via a network-

4   based interface.

1   16.   The computer program product of claim 15, wherein the data is accessible to the

2   health and personal care products distributor and the health and personal care

3   products supplier only after verification of an identity thereof.

1   17.   The computer program product of claim 13, wherein the network includes the

2   Internet.

1   18.   The computer program product of claim 13, wherein the health and personal care

2   products outlets, the health and personal care products distributor, and the health

3   and personal care products supplier each forecast utilizing the data.